

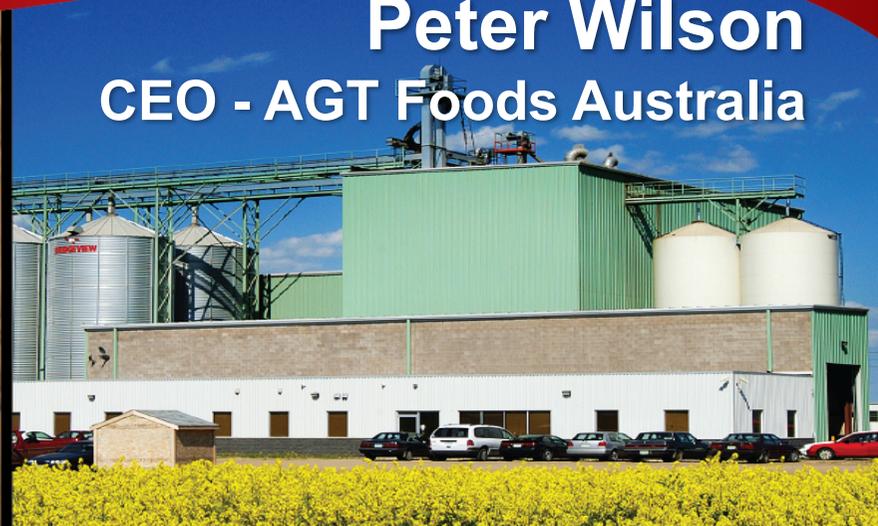
From Producer to the World



AGIC 2017

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AGT Foods Australia
(TSX: AGT)
www.agtfoods.com/au

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Forward Looking Statements

Certain statements in this presentation are forward-looking statements. The reader is cautioned that assumptions used in the preparation of such information, although considered reasonable by AGT at the time of preparation, may prove to be incorrect. Forward-looking statements involve known and unknown risks, uncertainties and other factors which may cause the actual results, performance or achievements of AGT (including its operating subsidiaries) to be materially different from any future results, performance or achievements expressed or implied by the forward-looking statements. Such risks and uncertainties include, among others, the actual results of harvests, fluctuations in the price of lentils and other crops, failure of plant, equipment or processes to operate as anticipated, accidents or labour disputes, risks relating to the integration of acquisitions or to international operations, as well as those factors referred to in the section entitled “Risk Factors” in the Annual Information Form of AGT dated March 24, 2016 which is available on SEDAR at www.sedar.com, and which should be reviewed in conjunction with this document. Although AGT has attempted to identify important factors that could cause actual actions, events or results to differ materially from those described in forward-looking statements, there may be other factors that cause actions, events or results not to be as anticipated, estimated or intended. There can be no assurance that forward-looking statements will prove to be accurate, as actual results and future events could differ materially from those anticipated in such statements. Accordingly, readers should not place undue reliance on forward-looking statements. AGT expressly disclaims any intention or obligation to update or revise any forward-looking statements, whether as a result of new information, future events or otherwise, except in accordance with applicable securities laws.

AGT Food and Ingredients Highlights

Company Overview

- Global leader in pulse, staple food and food ingredient processing and distribution
- Merchandising offices and value-added processing facilities in Australia, Canada, USA, Turkey, India, China & South Africa
- Australia operations commenced in 2007
- European sales offices
- Russian origination office
- Global customer base
- Global HQ: Regina, SK, Canada



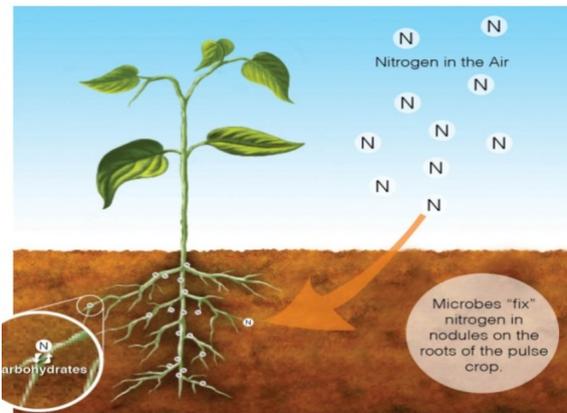
Global Company & Brands



Pulses & Sustainable Agriculture

Plant Fixing Nitrogen

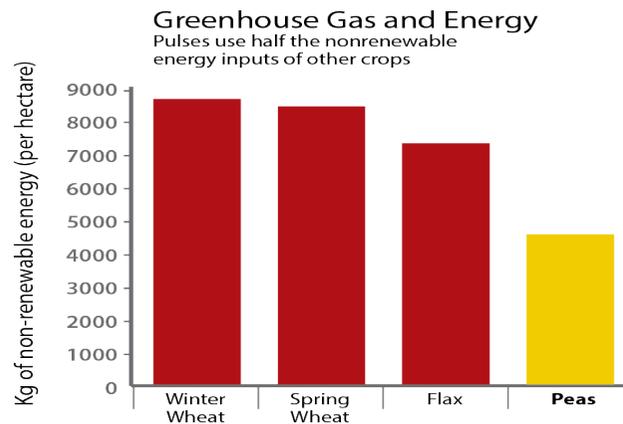
- Pulses produce their own fertilizer by utilizing nitrogen fixing soil bacteria that live inside their root systems.
- Pulses improve fertility of soil for other crops grown in rotation.



Pulse crop with root nodules

Lower Energy Requirement

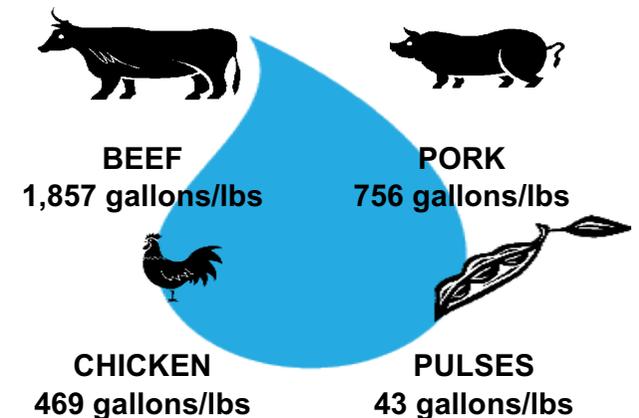
- Pulses use less non-renewable energy relative to other crops.
- 70% of the non-renewable energy used in cropping systems in western Canada is attributable to fertilizers.



Source: (Zentner et al. 2004)

Increased Water Use Efficiency

- **43 gallons** of water required to produce one pound of pulses.
- **1,857 gallons** of water required to produce one pound of beef.

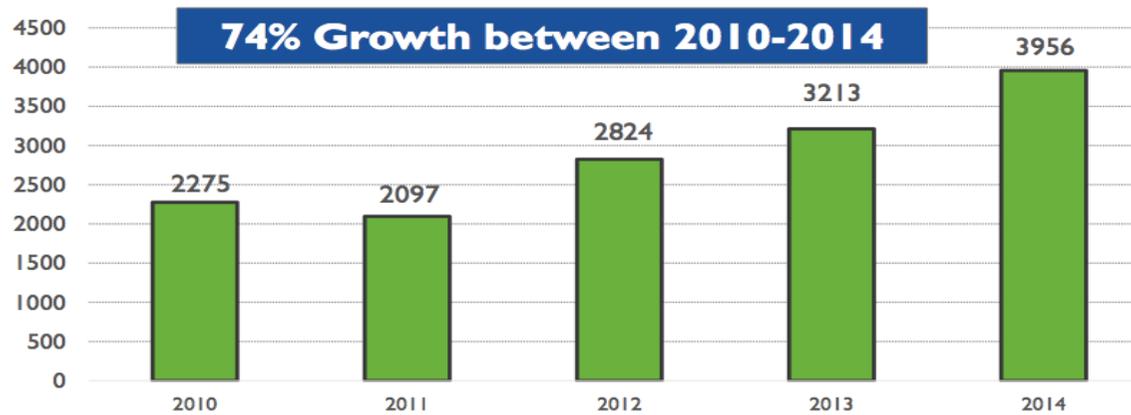


Source: Hoekstra and Chapagain, *Globalization of Water*, U. of Twente, Waterfootprint.org National Geographic, April 2010

Factors Influencing Pulse Demand



Pulse Ingredient Product Launches



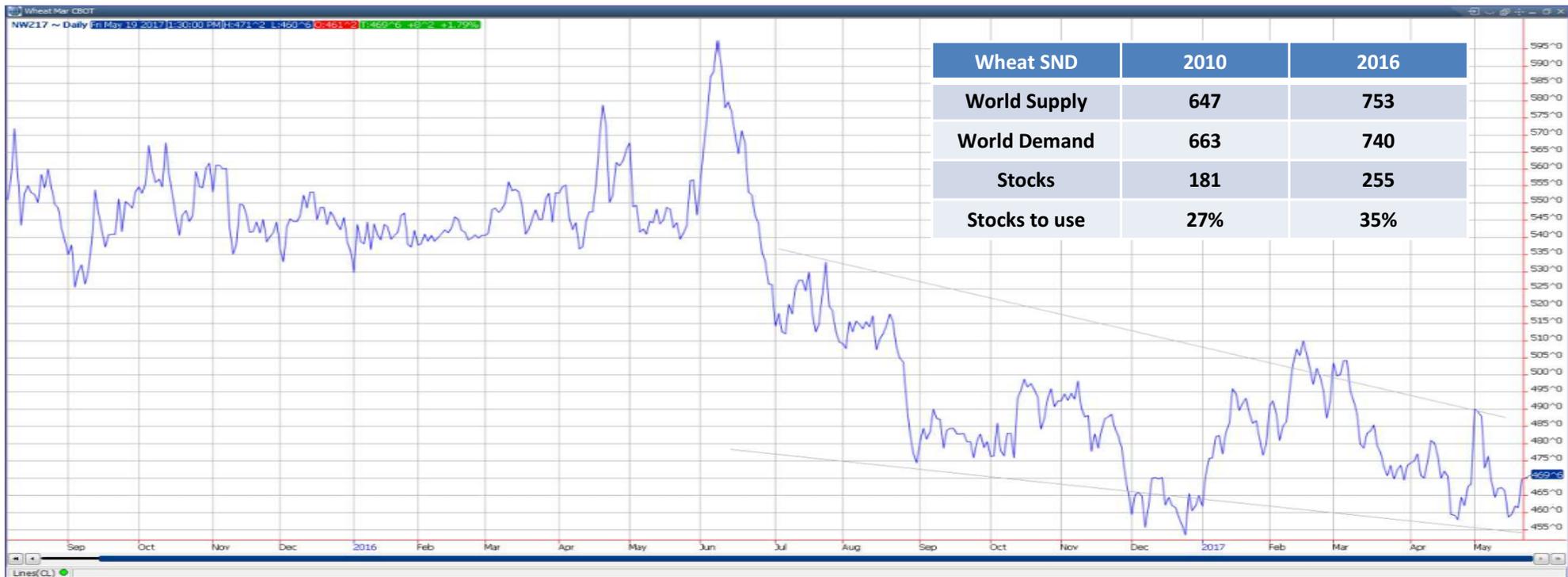
Top categories:

- Bakery, Meals, Snacks, Processed Fish/Meat/Egg, Soup, Dogfood, Meal Replacements



Source: Innova Market Insights January 2015 (US & Canada)

Why is Pulse Area Increasing Everywhere?





Our Customers

Conclusions

- **Turbulence**, conflict and **volatility** the “**new normal**”
- Opportunities as focus moves up the value-chain to **food**, food ingredients, fibre, feed and fuel as well as packaged and retail products. **Australia** has the **opportunity** to become a major regional supplier
- Global markets are deep with need for **quality**, **secure** and **stable** food supplies
 - But not without major horsepower applied to trade and **market** maintenance; and **access**.
- Initial **investment** follows an idea, sustained investment in this sector follows **supply** and **demand confidence**.
- **Australia** needs to harness the legacy benefits of the **Mining** Boom as it migrates **to** the sustainable benefits of the **Dining** Boom



**ARE YOU
PREPARED?**

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