

# AGIC Asia 2020 - Vietnam Program

**Date:** 3 March 2020

**Venue:** Caravelle Saigon Hotel, Ho Chi Min City, Vietnam

*(Program subject to change without notice)*

## **8.30am - 9.00am Registration and Arrival tea & coffee**

<b>9.00am-10.15am</b>	<p><b>MC:</b> Stephen Thompson, Partner HFW</p> <p><b>Opening/welcome presentations</b></p> <p>Ms Robyn Mudie, Australian Ambassador to Vietnam &amp; Jualianne Cowley, Consul General</p> <p>Pat O'Shannassy CEO Grain Trade Australia: <i>Australian grain value proposition for customers</i></p>
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## **10.15am -10.45am Networking morning tea break**

<b>10.45am-11.15am</b>	<p><b>Market outlook</b></p> <p>Local presentation</p> <p>TBA (AEGIC) <i>Vietnam grain market – Aligning Products &amp; Quality - trends and outlook 2030</i></p>
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<b>11.15am-1.00pm</b>	<p><b>Australian crop quality</b></p> <p>(11.15-11.45) Mr Nick Carracher, CEO Lachstock Consulting (TBC) - <i>Australian S&amp;D and Australia's grain industry capacity and supply potential</i></p> <p>11.45am -12.45 – <i>2019/20 Australian crop quality</i></p> <ul style="list-style-type: none"> <li>• Name, title CBH – WA Quality Profile</li> <li>• Name, title Glencore – SA Quality Profile</li> <li>• Name, title Graincorp – East Coast Quality Profile</li> </ul> <p>(12.30-12.50) TBC, <i>Intermalt Presentation (to be invited)</i></p> <p><b>12.50-1pm Panel discussion – Practical issues in sourcing and exporting Australian grain</b></p>
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## **1.00pm-2.00pm Networking lunch break**

<b>2.00pm-4.00pm</b>	<p><b>Maximising value of Australian grain – what's new (ideas below)</b></p> <p>AEGIC – <i>Barley</i></p> <p>TBC – <i>Lupins - Nutritional benefits / alternate protein sources</i></p> <p>TBC: <i>Utilising Australian wheat in Vietnamese noodle and bakery products</i></p> <p><b>Global Trade and Market Access Issues</b></p> <p>Pat O'Shannassy, CEO Grain Trade Australia: <i>Facilitation of Trade – A Multi-lateral approach to addressing NTMs</i></p>
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<b>4.00pm</b>	Summary remarks - Pat O'Shannassy CEO Grain Trade Australia
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**4.00pm-6.30pm Networking function**  
(TBC)