

## AGIC Asia 2015 Program – Beijing<sup>1</sup>

<b>Friday 4 March 2015 – Beijing</b>	
Swissôtel Hotel Hong Kong Macau Center, No. 2 Chao Yang Men Bei Da Jie 100027 Beijing	
8.30am	Arrival tea & coffee
<b>MC: Geoff Honey CEO Grain Trade Australia</b>	
9.00-9.30am	<b>Opening</b> Peter Reading Chair Grain Trade Australia Australian Government representative
9.30-11.00am	<b>Session 1: Australian crop outlook and trade patterns</b> Ron Storey Consultant, Australian Crop Forecasters: <i>Australian grain trade flows and implications for customers</i> ANZ Bank: <i>How the Australian grains industry is positioned to meet global demand</i> Richard Rice Grower Grain Growers Limited: <i>Meeting the needs of customers, industry and growers – the growers perspective</i>
11.00-11.30am	Morning tea
11.30am-12.30pm	<b>Session 2: Customer perspectives of Australian grain</b>
12.30-1.30pm	Lunch
1.30pm-2.30pm	<b>Session 3: Australian crop quality</b> Pat Wilson Technical Services & Quality Manager GrainCorp Limited: <i>Eastern region crop quality</i> Jonathan Wilson GM Logistics and Commercial Relations Glencore Grain: <i>Southern crop quality</i> Rachid Elkhayam Wheat Quality and Technical Manager CBH Group: <i>Western region crop quality</i>
2.30-3.00pm	Afternoon tea
3.00-5.00pm	<b>Session 4: Assuring Australian quality</b> Gerard McMullen Project Manager - Grain Quality Grain Trade Australia: <i>Understanding Australian industry processes that deliver customer quality</i> Dr Steve Jefferies CEO Australian Grain Technologies: <i>Variety development and implications for Australian wheat and barley quality</i> Nick Goddard Executive Director Australian Oilseeds Federation: <i>Market access – canola case study</i> TBC: Australian oats and suitability to the Chinese health market Peter Murphy Partner Holman Fenwick Willan: <i>Mitigating legal risk in volatile commodities markets – top tips and avoiding common mistakes</i>
5.00-6.00pm	<b>Conference close followed by networking drinks</b>

<sup>1</sup> Program subject to change without notice

## AGIC Asia 2015 Program –Guangzhou<sup>2</sup>

<b>Monday 7 March 2015 – Guangzhou</b>	
Grand Hyatt Guangzhou, 12 Zhujiang W.Rd, Pearl River New City Guangzhou	
8.30am	Arrival tea & coffee
<b>MC: Geoff Honey CEO Grain Trade Australia</b>	
9.00-9.30am	<b>Opening</b> Peter Reading Chair Grain Trade Australia Australian Government representative
9.30-11.00am	<b>Session 1: Australian crop outlook and trade patterns</b> Ron Storey Consultant, Australian Crop Forecasters: <i>Australian grain trade flows and implications for customers</i> ANZ Bank: <i>How the Australian grains industry is positioned to meet global demand</i> Richard Rice Grower Grain Growers Limited: <i>Meeting the needs of customers, industry and growers – the growers perspective</i>
11.00-11.30am	Morning tea
11.30am-12.30pm	<b>Session 2: Customer perspectives of Australian grain</b>
12.30-1.30pm	Lunch
1.30pm-2.30pm	<b>Session 3: Australian crop quality</b> GrainCorp Limited: <i>Eastern region crop quality</i> Jonathan Wilson GM Logistics and Commercial Relations Glencore Grain: <i>Southern crop quality</i> Rachid Elkhayam Wheat Quality and Technical Manager CBH Group: <i>Western region crop quality</i>
2.30-3.00pm	Afternoon tea
3.00-5.00pm	<b>Session 4: Assuring Australian quality</b> Gerard McMullen Project Manager - Grain Quality Grain Trade Australia: <i>Understanding Australian industry processes that deliver customer quality</i> Tress Walmsley CEO Intergrain: <i>Variety development and implications for Australian barley quality</i> TBC: <i>Australian oats and suitability to the Chinese health market</i> Nick Goddard Executive Director Australian Oilseeds Federation: <i>Australian canola – meeting customer requirements</i> Peter Murphy Partner Holman Fenwick Willan: <i>Mitigating legal risk in volatile commodities markets – top tips and avoiding common mistakes</i>
5.00-6.00pm	<b>Conference close followed by networking drinks</b>

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