



Australian Grains Industry Conference¹

The Eagle, The Dragon, The Bear ... The Kangaroo

1st & 2nd August 2018, Crown Promenade Hotel, Melbourne, Australia

¹ Program subject to change without notice



Program Summary 31 July to 2 August 2018

Day	Time	Program
Tuesday 31 July 2018	9.00am-5.00pm	GTA Compliance & Advisory Workshop AOF Meetings Pulse Australia Board meeting
	12.00-6.00pm	IKON AGIC Golf Day
Wednesday 1 st August 2018	9.00am-5.00pm	AGIC Conference Program
	9.00am-5.00pm	AGIC Exhibition & GrainCorp Networking hub
	6.00-8.00pm	Welcome drinks (sponsored by GrainGrowers)
Thursday 2 nd August 2018	9.00am-5.00pm	AGIC Conference Program
	9.00am-4.00pm	AGIC Exhibition & GrainCorp Networking hub
	7.00pm	CBH Australian Grains Industry Conference Dinner

Wednesday 1st August 2018 AGIC Technical Program	
9.00am-9.45am	Welcome: Peter Reading Chair Grain Trade Australia Opening Address: Hon David Littleproud Minister for Agriculture & Water Resources
9.45am-10.30am	Session 1: Grain Markets and Outlook Bill Lapp Principal Advanced Economic Solutions: <i>Dynamics in world grain and oilseed markets for the coming year</i>
10.30-11.00am Morning tea	
11.00am-11.30am	Keynote address Hon Steven Ciobo, Minister for Trade and Investment
11.30am-12.15pm	Session 3: Future demand trends of the Asian market William Syers Senior Marketing Manager - Milling Wheat Bunge Asia Pte Ltd: <i>Trends in the feed/flour milling sector in Asia</i> Andrei Agapi Asia-pacific Agriculture Manager, S&P Global Platts: <i>Pricing mechanics and competitive landscape for global wheat in South East Asia</i>
12.15pm-1.00pm	Session 3a: Panel discussion - China Facilitator: Andrew Young Director Plumgrove William Syers Senior Marketing Manager - Milling Wheat Bunge Asia Pte Ltd Yebin Li CEO COFCO Agri Australia Lyndon Asser Senior Commercial Manager for Glencore Agriculture Pty Ltd
1.00pm-2.30pm Lunch	
2.30pm-3.30pm	Session 3: Emerging presence of the black sea – what place in Asia? Nikolay Gorbachov President Ukrainian Grain Association: <i>Ukrainian/black sea grain market – future prospects and opportunities</i> Dr. Rory Deverell, Senior Commodity Risk Manager, INTL FCStone: <i>Not so Crazy Ivan</i>
3.30-4.00pm Afternoon tea	
4.00pm-5.00pm	Session 4: Changing politics of global trade Keynote address: Guruswamy Chandrashekhar, Global Agribusiness and Commodities Market Specialist: <i>Indian Grain Market Dynamics and Outlook 2018/19</i> Followed by panel discussion on changing trade politics Panellists: Guruswamy Chandrashekhar, Bill Lapp Principal Advanced Economic Solutions, Dr. Rory Deverell, Senior Commodity Risk Manager, INTL FCStone
6.00pm-8.00pm	Welcome drinks sponsored by GrainGrowers

Thursday 2 nd August 2018 AGIC Technical Program	
9.00am-10.00am	<p>Session 5: Facilitating trade: stewardship, technology and collaboration Pat O'Shannassy CEO Grain Trade Australia: <i>Grain Industry Code of Practice</i> Richard Perkins GM Market Check: <i>Maximising opportunities for grain through technology, communication and collaboration</i> TBC Australian Trusted Trader:</p>
10.00-10.30am Morning tea	
10.30am-11.30am	<p>Session 6: Industry Leaders in Profile - Interview with Virginia Trioli Graham Bradley Chair GrainCorp Jimmy Wilson CEO CBH Group</p>
11.30am-12.30pm	<p>Session 7: Innovation, Agtech and Digital Ag – What's the future? Panel session facilitated by Virginia Trioli Panellists: Graham Turley Managing Director, Institutional Australia ANZ; Emma Weston, CEO Agridigital; Caile Ditterich CEO Blockgrain; Matthew Pryor Chair Rocket Seeder</p>
12.30pm-1.30pm Lunch	
1.30pm-2.00pm	<p>Keynote address Hon Joel Fitzgibbon, Shadow Minister Agriculture</p>
2.00pm-3.30pm	<p>Session 8: Aginvestment Adrian Redlich Chief Executive Officer & Chief Investment Officer Merricks Capital: <i>TBC</i> Michael Whitehead Head of Agribusiness Insights ANZ</p>
3.30pm-4.00pm Afternoon tea	
4.00pm-4.30pm	<p>Session 11: Innovation in the grain processing sector and implications for grain commodities Jorg Binkert Research & Development Director KASPAR SCHULZ: <i>Innovation and potential of microbusiness – by microbrewing, micromalting and microdistilling</i></p>
4.30pm-5.30pm	<p>Session 12: Spirit of Grain and Conference Close Andrew Parry Australian Superintendence Company: <i>Quality of Australian grain for Baijiu, Shochu and like products</i> TBC: Quality requirements of end use markets for Baijiu, Shochu and like products Spirits from Grain tasting – Baijiu, Shochu, Whisky</p>
5.30pm	Conference close
7.00pm	CBH Australian Grains Industry Conference Dinner